Do I need life insurance?
Most people need life insurance. That’s because they have loved ones to protect financially and do not have the resources to provide that security. Life insurance can provide financial protection for your loved ones by:

- Replacing lost income and covering outstanding debts such as a mortgage, credit cards or student loans
- Providing funds for dependents’ childcare expenses, educational needs, or daily living necessities
- Helping pay for final expenses (funeral, burial, estate settlement costs)

What if I already have life insurance through work?
Employer-provided life insurance may not provide sufficient coverage because it is typically limited to lower dollar amounts and does not account for your specific needs. You could also lose coverage if you change jobs, leave your job, or your employer chooses to eliminate the benefit.

An individual life insurance policy will allow you to protect your loved ones regardless of your employer or employment status.

What if I am a stay-at-home parent with no income?
The childcare you provide would be expensive to replace. Life insurance can help your surviving spouse maintain the household and provide care for your family.

What if I’m single and don’t have dependents?
Do you have plans to own a home, get married or have children? If you answered “yes”, you may have a need for life insurance.

Life insurance premiums increase with age, so the longer you wait the more expensive coverage becomes. Even if your life insurance needs are minimal today, your situation and circumstances may change. If you develop a health condition, life insurance may become expensive or unobtainable.

What kind of life insurance do I need?
On the basic level, there are two types of life insurance: whole life insurance and term life insurance.

- Whole life insurance provides permanent coverage for needs that spans your entire life. It is often used to pay for final expenses, provide inheritances, or cover loved ones’ indefinite needs. Because coverage spans your lifetime, it is typically more expensive than term life insurance.
- Term life insurance provides temporary coverage over a specific period of time. It is best suited for the financial needs that you have now, but may not always have. That may include paying off debts like a mortgage, replacing lost income, or providing support for dependents. Since coverage is meant to be temporary, it is often more affordable than whole life insurance.

What if I can’t afford it?
Life insurance may be cheaper than you think. A recent study showed that consumers thought life insurance cost 3 times more than it actually does!

What if I have more questions?
Visit your local credit union branch or call 888-732-8562 to learn more.

1 LIMRA. Consumers Overestimate Cost of Life Insurance By Nearly Three Times. 2012